Rathi Steel And Power Ltd.

CIN: L27109DL1971PLC005905

An ISO 9001:2015 & 14001:2015 Company

Works & Corporate Office

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RSPL/BSE/2025-26 Date: May 30, 2025

To, The Manager Corporate Relationship Department BSE Limited Floor 25, Phiroze Jeejeebhoy Towers Dalal Street, Mumbai- 400001 Maharashtra

Scrip Code: 504903

Dear Sir,

Subject: <u>Earning Release on the audited Financial Results for the quarter and</u>

financial year ended March 31, 2025

Pursuant to Regulation 30 read with Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Rathi Steel and Power Limited ("Company") hereby submits a copy of earning release issued by the Company on the audited Financial Results of the Company for the quarter and financial year ended March 31, 2025.

You are requested to please take note of the above.

Thanks and regards.

Yours faithfully,

For Rathi Steel and Power Limited

Shobhita Singh Company Secretary M. No. ACS-31178

Encl.: as above



RATHI STEEL Delivers Robust Performance

Q4 FY25 Total Revenue Grows 26% YoY to Rs. 149.57 Crores Q4 FY25 EBIDTA Nearly Doubles YoY to Rs. 8.06 Crores

RATHI STEEL – AT A GLANCE

New Delhi, 30th May, 2025: – Rathi Steel and Power Limited (BSE: 504903), is a trusted name in India's Stainless Steel and long steel segment delivering high end products and solutions to the Infrastructure / Construction and Engineering sectors for more than 5 decades.



Legacy:

Founded by Lt. Sh P. C. Rathi Ji in 1971 Rathi Steel and Power Limited is more than a name in the realm of steel, – it's a commitment to excellence. For over five decades, we have embraced the art of steelmaking with unwavering passion, honing our craft to perfection. We have thrived not just in calm waters, but amidst storms, emerging stronger with each challenge.



Manufacturing Facilities

State of Art Manufacturing facility at Ghaziabad (U.P.) with installed capacity of 2,00,000 Metric Tonnes per annum of Rolled products with approx. 90,000 Metric Tonnes per annum of steel billets, implying backward integration support to the extent of about 45-50%.



Marketing

Leading Brand – "RATHI" is a synonym for Reinforcement bars, particularly in North India.

Leading B to B Segment Player— Catering to all major end user industries using Stainless Steel Wire Rods across India.



Financial Strength

Strong Financial foundation – One of the least leveraged steel company operating in similar space.



Cost Competitiveness

The only Stainless Steel Wire Rod Company in India adopting "direct charging technology", leading to substantial savings of energy and carbon foot print.



Green Initiatives

Purchased highest ever green power through open access in FY' 25.



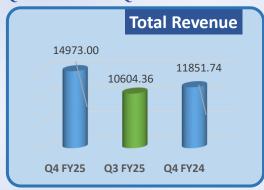
Certifications

ISO 9001, ISO 14001, BIS 1786, BIS 16651, BIS 2831, CBAM etc.

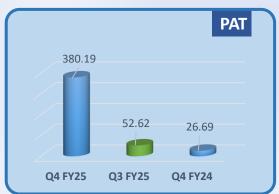


Key Financial Metrics (Rs in Lakh)

QUARTER-ON-QUARTER ANALYSIS

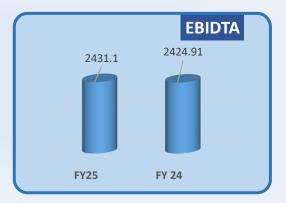


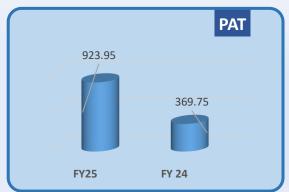




YEAR-ON-YEAR ANALYSIS







^{*} PAT excludes extraordinary and exceptional items

^{*} EBIDTA includes other income.



Key Performance Highlights and Development

- During the fiscal year, the Company modernized its plant and implemented cost optimization project.
- In March-April 2025, the Company recommenced operations at its TMT Rolling Mill division for the production of TMT bars. This will enable the Company to sweat out existing idle assets, generate incremental revenues and rejuvenate brand equity and distribution / dealer network.
- The Company received license / approval from the BIS to use the BIS standards mark on its SS 550 and SS 500 Reinforcement Bars. This certification ensures compliance with national quality standards and allows the company to manufacture and launch this revolutionary product.

Management Comment

Commenting on the performance, **Mr. Udit Rathi, Promoter, Rathi Steel and Power Ltd. said**: "We have closed the fiscal year on a strong note, with robust performance in the last quarter. Despite market headwinds from macro-economic uncertainties and stainless steel price volatility, we have demonstrated resilience and continued on our growth trajectory.

Our focus on strategic initiatives to improve product mix and efficiencies have reflected in our performance. Top line for the quarter grew over 26% YoY to Rs. 149.6 crores. EBITDA for the quarter nearly doubled YoY to Rs. 8.06 crores while PAT stood at Rs. 3.8 crores. Growth was driven by healthy demand for our products coupled with a good product mix. Energy and other efficiency measures undertaken during the year helped offset pricing pressures, leading to better margins.

The year marks a new phase in our journey as Rathi 2.0, with several key milestones. We modernized our plant and implemented the hot-charging methodology to make wire rods from billets, leading to substantial fuel saving and a much lower carbon footprint. We also upgraded our rolling mill and recommenced operations at our TMT bar unit.

The BIS licenses which we recently achieved for the entire range of SS rebars will help us launch this product well in the market and gain wider acceptance. Looking ahead, we aim to better utilize our existing capacities, leverage our sales network, and expand our brand visibility.

We have entered the new financial year on strong footing and are well positioned to capture the opportunities in the growing infrastructure, engineering and construction industry. Our focus remains on delivering sustainable value to all stakeholders. I would like to thank all our stakeholders and employees, for their continued support."



Strategic Focus Areas & Management Guidance

- Ramp up capacity utilization of steel melting shop, presently operating at about 60% (as on FY 25).
- > To scale up operations of recommenced TMT bars mill
- ➤ Grow share of B2C segment by expanding brand visibility through targeted marketing and outreach initiatives.
- Strive to achieve ~ 20% Average Compound Annual Growth Rate (CAGR) in our total revenues over the next two years.

Company Overview

Incorporated in 1971, Rathi Steel and Power Limited manufactures and supplies steel and steel related products. The Company specializes in stainless steel products like Wire Rods, Flats, TMT Bars etc., which are primarily used in Infrastructure, Engineering, household applications. Rathi operates a plant in Ghaziabad, UP, with an installed capacity of 2,00,000 tons per annum. The Company also operates a steel melting shop with installed capacity of over 90,000 tons per annum to manufacture steel billets.

BSE Script Code: 504903

For more details please visit: http://www.rathisteelandpower.com/

For further information please contact:

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Note: Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.